



Network related transitions towards the Industrial Internet of Things – a testbed perspective

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### "A fundamental new rule for business is that the Internet changes everything."

-Bill Gates, 1999

Or has it?

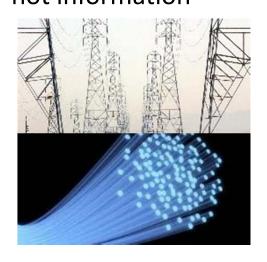


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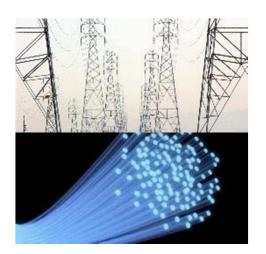
### **Energy Management**

**1950**Energy grids delivered power, not information



2014

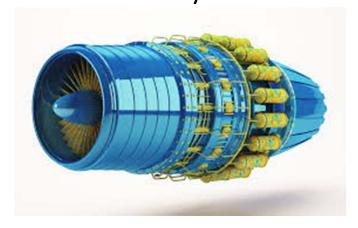
Energy grids deliver power, not (much) information



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Jet performance data is downloaded by hand



Jet performance data is downloaded by hand



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Yes, there are efficiencies and new integration points.

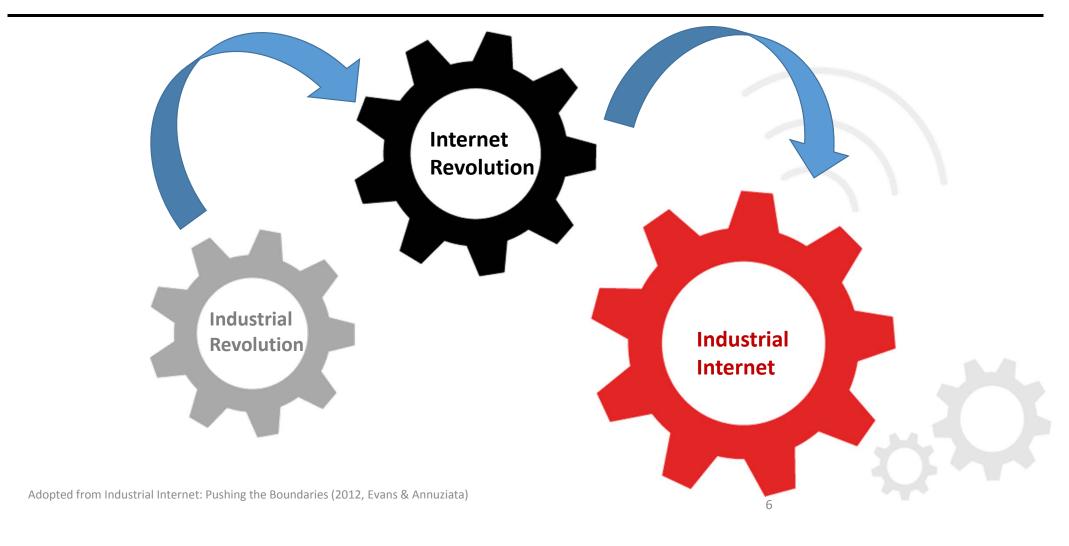
But we have a long way to go.



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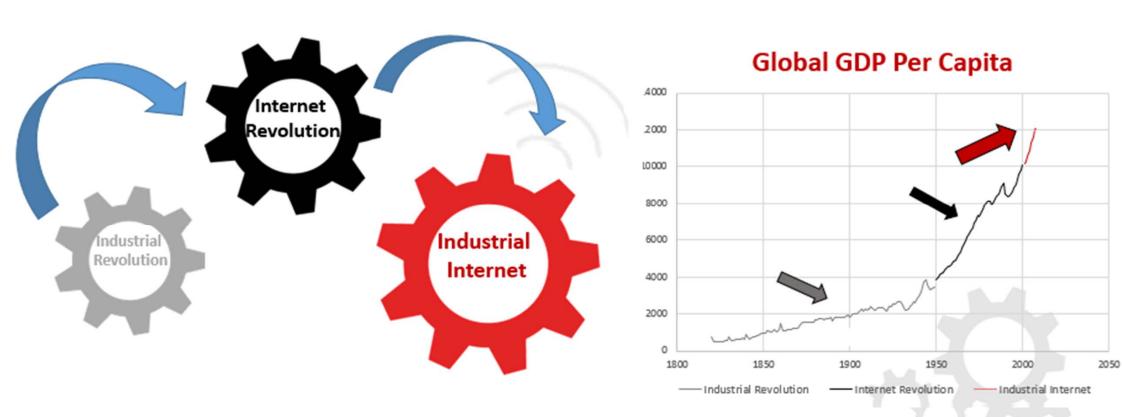


## Disruptive Technologies lead to Transformational Change





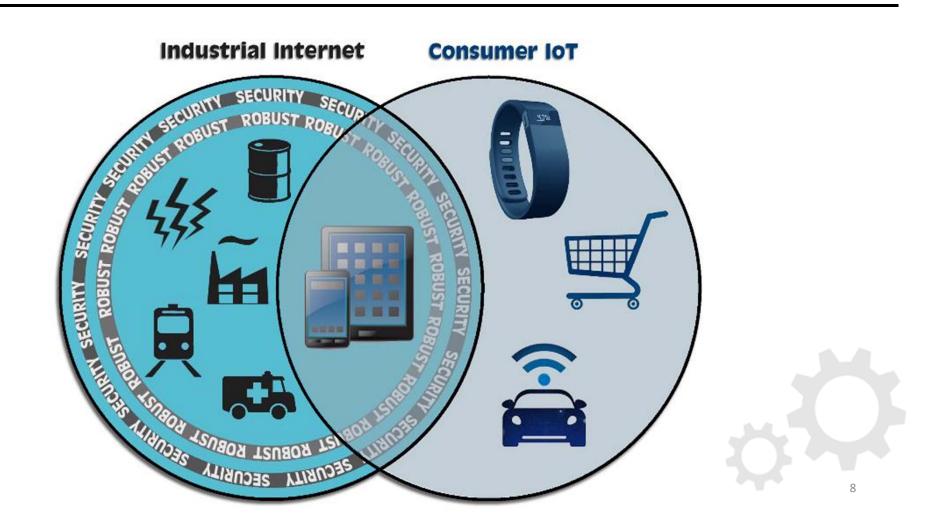
### The Industrial Internet is leading the next economic revolution





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## There are key differences between the Industrial Internet and Consumer IoT



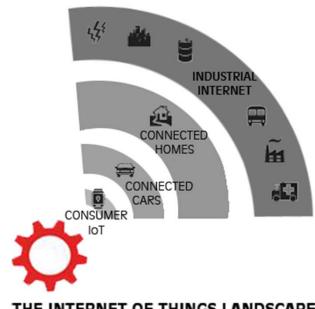


#### **Industrial Internet:**

An internet of things, machines, computers and people...

enabling intelligent industrial operations...

using advanced data analytics for transformational business outcomes.



THE INTERNET OF THINGS LANDSCAPE

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## The Measurable Outcome will be in the Trillions of Dollars

GE: \$32.3 trillion opportunity representing 46% share of GDP today.

Cisco: Internet of Things (IoT) will increase private sector profits 21% and add \$19 trillion to the global economy by 2020

Gartner: IoT product and service suppliers will generate incremental revenue exceeding \$300 billion in 2020.

McKinsey Global Institute: \$33 trillion operating costs of key affected industries could be impacted by IoT

Sources: GE, Cisco, Gartner, McKinsey



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# Opportunities across every industry







Beyond the numbers, the Industrial Internet is changing how things work.

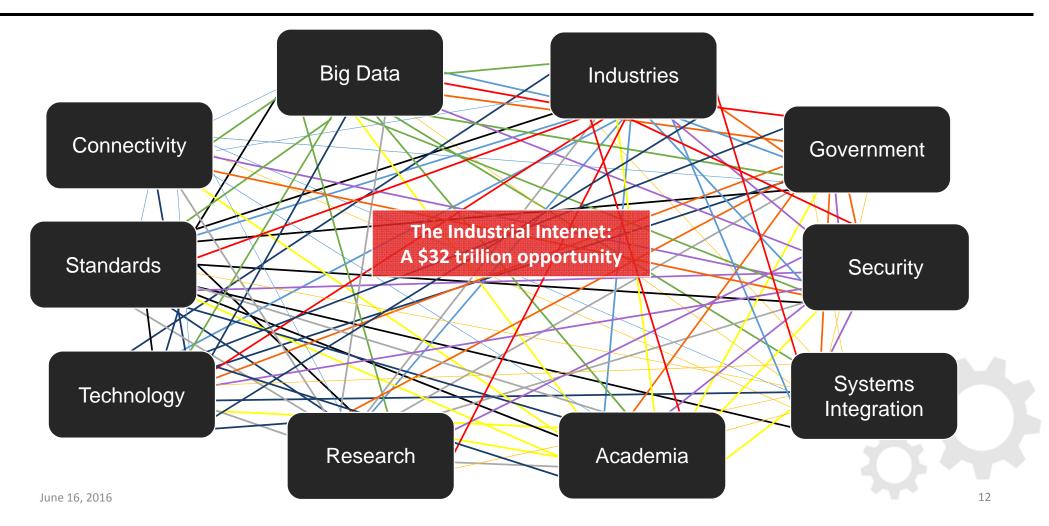






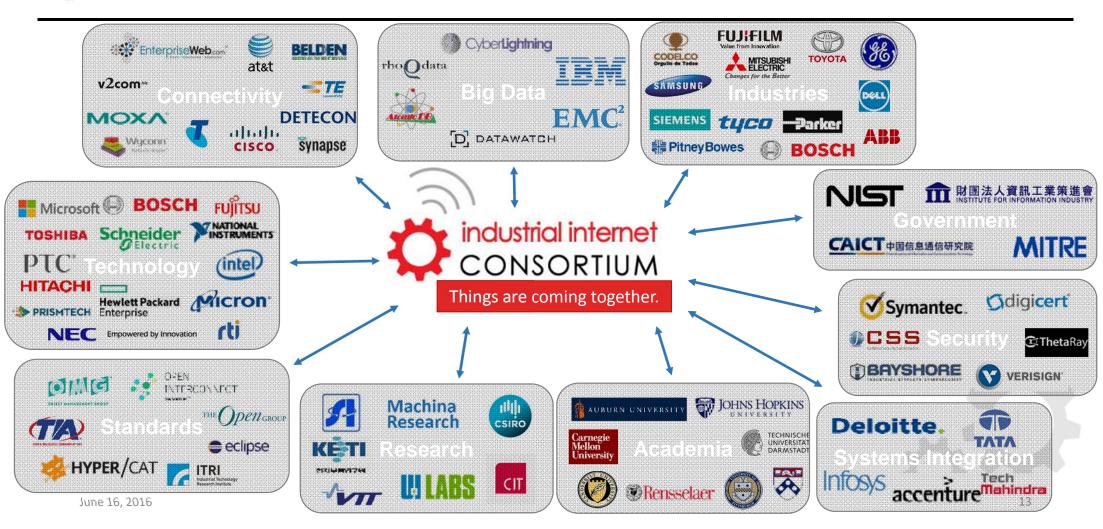


# Adoption is Hampered in a Disconnected Environment





### The IIC: Things are coming together





### **Mission**

To accelerate growth of the Industrial Internet by coordinating ecosystem initiatives to connect and integrate objects with people, processes and data using common architectures, interoperability and open standards that lead to transformational business outcomes.

Launched in March 2014 by five founding members:











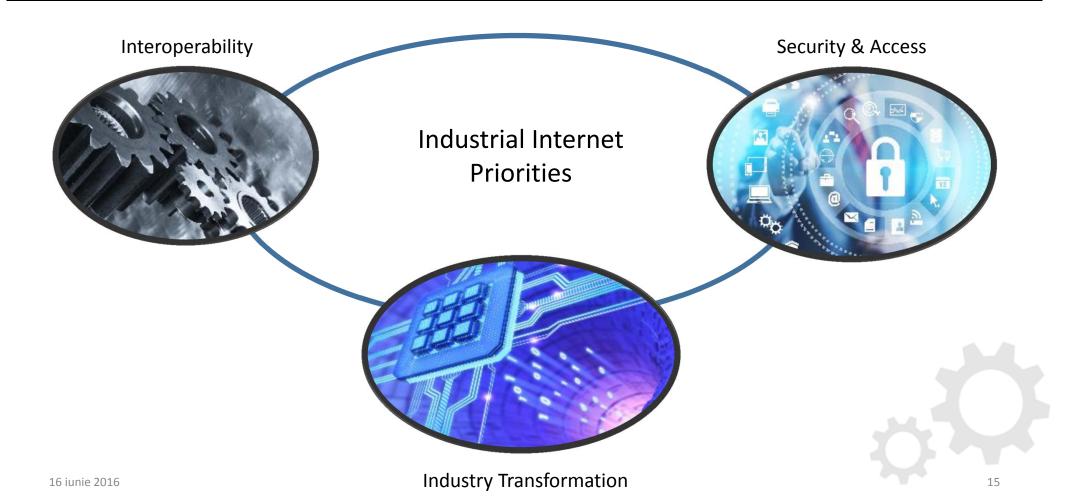
243 Member Organizations
Spanning 29 Countries



The IIC is an open, neutral "sandbox" where industry, academia and government meet to collaborate, innovate and enable.



# Focused on Advancing the Industrial Internet





### The IIC and Standards Organizations

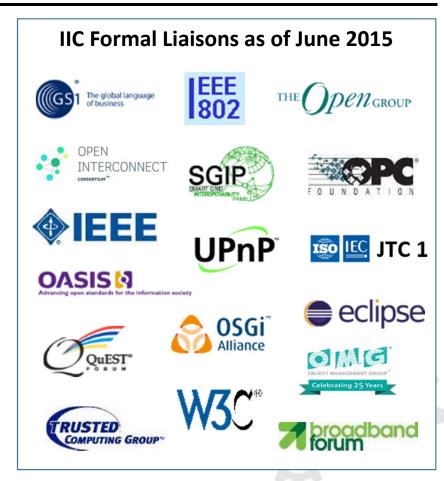
The IIC is *not* a standards organization.

It evaluates and organizes existing standards to:

- Advocate for open standard technologies
- Influence the global standards development

The Technology Working Group is currently:

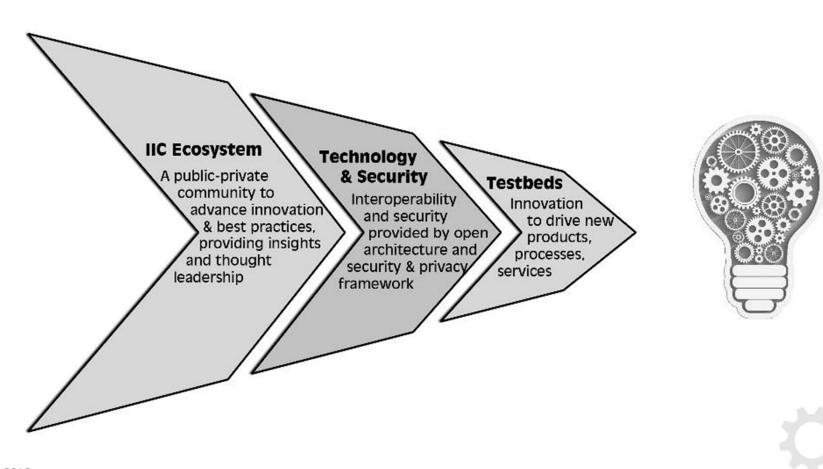
- Evaluating existing standards
- Identifying requirements for the Industrial Internet



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## The IIC has three primary areas of activity: Community Engagement, Technology & Security, and Testbeds



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# IIC Testbed: Overview approved Testbeds



























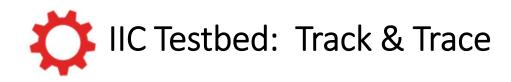








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#### **Industrial Internet Consortium Member participants:**

Bosch, TechMahindra, Cisco, National Instruments

#### **Market Segment**

- Industrial Manufacturing
- Power Tool Fleet Management

#### Goal

 Manage smart, hand-held tools in manufacturing, maintenance and industrial environments

#### **Features & Commercial Benefits**

- Asset Management, Work Management
- Integration with Factory Manufacturing Systems
- Improved Safety and Operational Performance
- Monitor/Control Quality

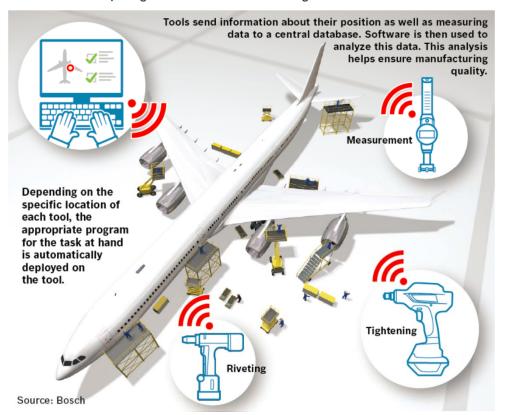




### IIC Testbed: Track & Trace

### **Connected tools in manufacturing**

In the international Track and Trace project, Bosch and its partners in the Industrial Internet Consortium are exploring the interconnection and management of industrial tools.





### IIC Testbed: Communication and Control for Microgrid Applications

#### **Collaborators**

- Leads: RTI, National Instruments, Cisco
- With: CPS Energy (San Antonio), Southern Cal Edison, Duke Energy, SGIP

#### **Market Segment**

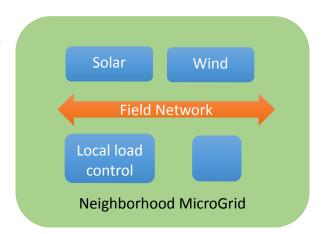
Energy Industry

#### Goals

 Introduce the flexibility of real-time analytics and control to increase efficiencies and ensure that power is generated accurately and reliably to match demand

#### **Features & Commercial Benefits**

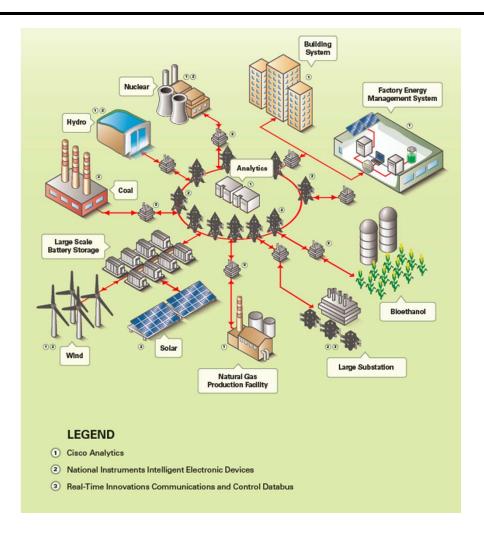
- Enable efficient integration of solar and wind into the grid
- Create a dynamic, open marketplace for smart grid vendors
- Prove the viability of a real-time, secure DataBus distributed-control architecture in real-world grids







# IIC Testbed: Communication and Control for Microgrid Applications













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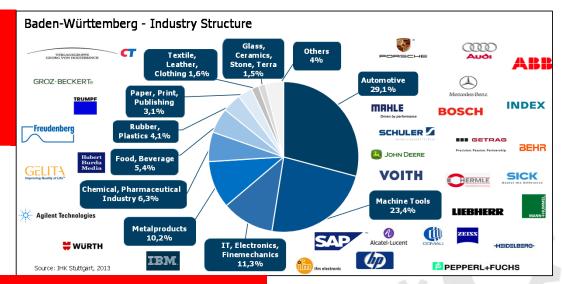


The IIC German Country team focuses on the unique needs of our German members with specialized use cases and testbeds, collaboration with Industrial subject matter experts, local marketing, and the establishment of liaisons with local groups.

Steinbeis has a strong relationship to industrial players and governmental organizations. Therefore, the brand of Steinbeis features access to especially industrial SMEs, to government sources as well as to research funds.



Steinbeis-Transferzentrum Innovationsforum Industrie (STCII)



A Country Team, being a part of IIC, does not have a separate legal or financial existence.

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### **IIC German Country Team**





#### IIC GERMAN COUNTRY TEAM ACTIVITIES:

- testbeds
- specialized use cases
- collaboration with industrial subject matter experts
- local marketing
- establishment of liaisons with local groups

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#### **Industrial Internet Consortium**

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## Things are coming together.

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